

Understanding Satellite Communications Costs

Use the chart below to determine usage costs for common tasks:

| | | mini-VSAT Broadband™ (per MB) | FleetBroadband™ (per MB) | Fleet MPDS (per MB) | Fleet ISDN (per minute) |
|---|-------|----------------------------------|-----------------------------|------------------------|----------------------------|
| Weather Map | 50 K | \$0.25 | \$0.68 | \$1.40 | \$0.73 |
| Weather Map | 100 K | \$0.50 | \$1.35 | \$2.80 | \$1.46 |
| 10 - 1 page e-mails (w/out attachments) | 100 K | \$0.50 | \$1.35 | \$2.80 | \$1.46 |
| www.kvh.com | 450 K | \$2.25 | \$6.08 | \$12.60 | \$6.55 |
| Document/Photo | 1 M | \$4.99 | \$13.50 | \$28.00 | \$14.56 |
| Document/Photo | 2 M | \$9.98 | \$27.00 | \$56.00 | \$29.12 |
| Document/Photo | 5 M | \$24.95 | \$67.50 | \$140.00 | \$72.80 |
| Document/Photo | 10 M | \$49.90 | \$135.00 | \$280.00 | \$145.60 |

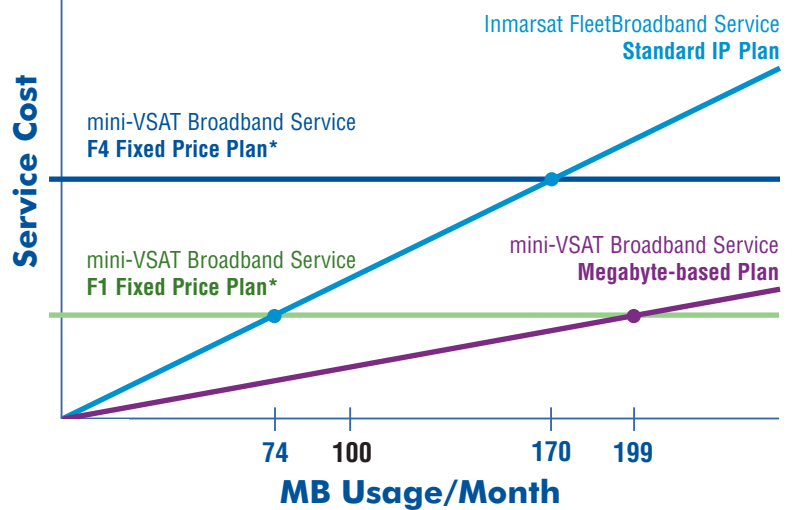
So what does all this mean in real life?

If just one person on your vessel sends 10 MB of data per day (a large PowerPoint presentation or 3-4 photos from a good quality digital camera, for example) via FleetBroadband, you're looking at a monthly charge of \$4,050...or \$8,400 if you're using Fleet's MPDS service!

But using mini-VSAT Broadband? Just \$1,497 if you have a per-megabyte plan, and as low as \$1,270 if you choose one of the "all you can eat" Unlimited Usage Rate Plans! Make sure you choose the service that supports your needs as well as the needs of your passengers and crew with the lowest rates and fastest airtime available... mini-VSAT Broadband!



If you use significant data per month, consider one of KVH's mini-VSAT Broadband unlimited usage rate plans. If not, go for a megabyte-based plan.



*Data charge only; excludes VoIP lines charges.

